

LAMATEK, Inc. Announces Move to Expanded Facility

LAMATEK, Inc., manufacturer of gaskets and tapes for the fenestration industry, announces their move to new company headquarters in West Deptford, NJ, effective March 21st.

The new facility combines manufacturing, product development, sales, warehousing and all other business operations under one roof. The move is in response to the need for additional capacity to fulfill increasing customer demand and the need for new capabilities fueled by expanding product lines.

LAMATEK made the move from Edgewater Park, NJ to a modern, 50,000 square foot facility located in West Deptford, NJ, about one half hour south of their former location. Strategically located on the border of the Northeastern corridor and the Mid-Atlantic states, with direct access to I-295, the New Jer-

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Open House Planned

Keep June 23rd open on your calendar to attend LAMATEK's Open House in celebration of our recent move. Customers, vendors, and sales representatives are invited to tour the new facility, meet the staff, have lunch, and enjoy the live entertainment provided by the "Sid & Tom Show", featuring our General Manager, Tom E. Cole, Jr.

LAMATEK's Sales and Marketing staff will host the annual Sales Meeting, attended by our team of dedicated outside sales representatives. Highlights will include the State of the Union address by G. Robert Carlson and a sneak peek of the new website.

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The plaque is presented to LAMATEK.

LAMATEK Honored as SilverLine Partner of the Year 2004

LAMATEK, Inc. has been awarded “Partner of the Year” by Silver Line Building Products headquartered in North Brunswick, NJ. Larry Lorton, Purchasing Manager and Bob McQueen, VP of Purchasing, presented the award at LAMATEK’s facility and gave special thanks to the production department “that makes it happen everyday” said McQueen. G. Robert Carlson, President of LAMATEK, thanked Silver Line for the recognition and noted that “we are extremely proud of this award”. LAMATEK is a leading supplier of foam tapes, weatherstrips and gaskets to the fenestration industry and is represented at Silver Line by Don Adriaansen of PRYSM Marketing.

Coming Soon to a Computer Near You...

LAMATEK’s new website is scheduled for it’s premier in early summer 2005. LAMATEK’s old site has been serving since 1998. The new website was designed to match the companies overall policy of providing excellent customer service through accurate and timely information, and will provide a variety of secure customer and vendor self-help screen where order and purchase orders can be entered, changed, and reviewed on-line. The website also provides LAMATEK’s employees with the ability to add/remove and change information through simple form submission, making our new site more timely and relevant than ever before. The new website also made heavy use of the marketing department, ensuring that each image and word matches LAMATEK’s overall brand recognition strategy. This provides a completely consistent appearance through all phases of vendor and customer communications.



Steve and John present award to TriState Container

LAMATEK Announces Vendor of Year for 2004

We are please to announce that LAMATEK’s Vendor of the year for 2004 is TriState Container Corp., the supplier of our corrugated cartons. The decision was based on quality and service. The award was presented by Steve Tice and John Tice and accepted on behalf of TriState by Ron Goldfarb.

The previous winner of this award is MacTac adhesives.



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sey Turnpike and Philadelphia International Airport, LAMATEK's new facility houses a combined plant and expanded warehouse to promote customer inventory programs. In addition to the promise of workflow improvements and expanded capacity, LAMATEK's new home will offer a multi-media conference room, training facilities and a comprehensive testing lab.

"We are excited to take this next step in our growth," says Bob Carlson, president and CEO of LAMATEK.

"This move will provide us with the additional resources we need to not only add capacity, but to also add additional capabilities and processes. It will allow us to better manage our raw materials and work-in-process inventory".

Founded in 1983 by Bob Carlson & Kyle Larsson, LAMATEK is a full-service adhesive laminator and foam fabricator, supplying a wide range of adhesive backed gaskets, weatherstrips, packaging products and foam tapes. Using the most advanced fabrication equipment, LAMATEK produces innovative and cost effective foam and adhesive solutions, offering both short lead times and competitive prices. As a well known producer of the highest quality finished goods, LAMATEK has enjoyed an average growth of over 25% per year since its inception. LAMATEK's customer base includes some of the largest and most progressive companies in the United States and abroad.

New Products by LAMATEK

LAMATEK, Inc., the leader in foam tapes and gaskets for the Fenestration industry, now offers a combination butyl/foam gasket specifically designed for joint sealing in aluminum and wood windows and door threshold applications. The butyl offers a superior bond while providing a greater resistance to water and air infiltration than typical foam gaskets. Many manufacturers have also found this to be a higher quality, cost effective replacement for narrow joint seam sealers. The gaskets can be custom cut and designed to fit your profiles by LAMATEK's staff.

LAMATEK on the Road

Pres. Bob Carlson and National Sales Manager Laura Basara attended the semi-annual CMM Show in Chicago to review the newest converting machinery on the market. They took the opportunity to also pay calls on several of our customers in the area.

Melisa Kobelka, LAMATEK's Fenestration Manager, has visited customers and prospective customers in Ohio and Texas.

Upcoming Events...

LAMATEK will be exhibiting products in two trade shows in the coming months. GlassBuild America is in Atlanta, GA from Sept. 13th to the 15th. With over 350 exhibiting companies, this show will be attended by professionals from all segments of the glass, window, and door industries.

NYC' Javitts Center is the venue for the P.O.P show December 7th and 8th. This show features packaging, displays, graphics, and merchandizing solutions. This is a well attended event with 125 marketers, retailers and agencies represented.

For information on either show, visit their web sites at www.glassbuild.com and www.popshow.com.

LAMA-Versaries

1 Year	
Richard Rivera	April 23
Matt Haines	May 3
Yolanda Porter	May 3
Christine Ronkin	June 7
Marvin Walker	July 6
John Krimmel	August 23
2 Years	
Thanh Tran	May 19
3 Years	
Fernando Gisone	August 7
4 Years	
Jason Hunsberger	March 25
Libby Heaton	March 29
6 Years	
Miguel Robles	April 30
Laura Basara	June 2
7 Years	
Steve Tice	May 6
11 Years	
Tom Cole	April 25

Employee Spotlight on...

Christine Ronkin

Christine Ronkin has been with LAMTEK for one year as our Controller. Her responsibilities include providing updated Financial information to Bob Carlson, managing cash, and coordinating both business and group health insurance. Also, Christine supervises our credit, accounting, payroll, and, along with Steve Tice, human resources.

At the end of the day, Christine goes home to her husband of almost 13 years, Phil, their two sons, Jason (9) and Kyle (5), and their Golden Retriever puppy, Holly. The Ronkins enjoy spending time together and entertaining family and friends with backyard BBQ's.



Stephen Tice does some Show & Tell at son Nick's



Stephen & Christine at MS Walk

Safety First...

SAFETY Coordinator Don Erlston would like to remind us to always wear enclosed toe shoes in the production and shipping areas, especially in these hot summer months.

Protective eyewear is always required in all production areas as well. Visitors can find a ready supply located at the production supervisor's desk.

Have a safe and happy summer!

Volunteer Activities

Stephen Tice did a Career Day presentation for his son Nick's first grade class, telling them about the world of foam tapes and gaskets. He took some props along for the students, including our famous foam planes.

Stephen Tice and fiancée Christine Beltrante raised \$515 for Multiple Sclerosis in their local MS walk. The event raised a total of \$38,000. Stephen plans to organize a team to join them in next year's walk to help fight this devastating disease.

The Chicosky family participated in a BSA sponsored car wash to raise funds for a Scouting member with cancer; \$1,000 was raised.